



Establish global
supplier governance



Align around shared
objectives



Centralise
supplier information

DATASHEET



Supplier Relationship Management

Establish, govern & optimise key supplier relationships, all in one place.

Supplier Relationship Management comes with proven benefits for efficiencies, cost reductions, agility, and resilience, yet procurement frequently lacks the information and governance required to make the most informed and effective decisions about their relationships. Siloed, offline ways of working and fragmented data sources lead to difficulty accessing information, and managing relationships becomes a slow, friction-filled process. Robust relationship management becomes impossible to achieve at scale.

A key component of Vizibl's Supplier Collaboration & Innovation platform, the Supplier Relationship Management module provides one centralised information repository for all relationships at the touch of a button, allowing you to implement transparent, standardised processes underpinned by real-time, single source of truth data.



SUPPLIER
SUSTAINABILITY
MANAGEMENT



SUPPLIER
RELATIONSHIP
MANAGEMENT



SUPPLIER
COLLABORATION
WORKSPACE



SUPPLIER
INNOVATION
HUB

Features



Map multi-level stakeholder hierarchies across OpCos, geographies, and different lines of business with Organisation Trees, Teams, and Circles.



Consolidate all operational supplier data with Supplier Information Hub and use customisable tagging to categorise suppliers in line with your business needs.



Establish a joint Account Plan with a Shared Vision, Intended Behaviours, Guiding Principles, and Shared Objectives to chart the course for your relationships.



Use real-time centralised data to inform Supplier Performance Management across customisable performance dimensions.



Link Strategic Objectives to Projects further on in the Vizibl application in order to quantify, visualise, and prove the value of a given supplier relationship.

Benefits



Quickly understand complex organisational structures and find the right person to contact, improving efficiency, accountability, and productivity.



Work from one single source of truth to access better-quality data, faster.



Get a holistic view of performance beyond operational metrics to understand the true value of your supplier relationships and better predict future performance.



Cement alignment around strategic goals and measurement with suppliers and partners, and ensure accountability in performance.



Demonstrate your commitment to your supplier relationships and build Customer of Choice status by mutually managing your relationships with suppliers.

About Vizibl

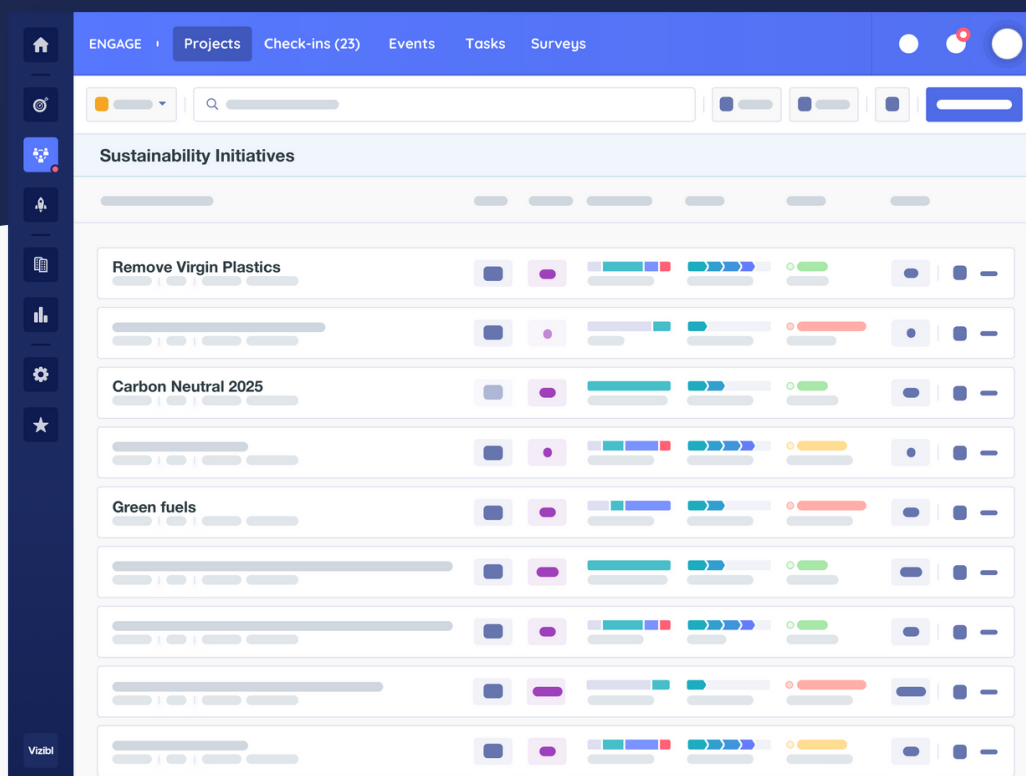
At Vizibl, we put collaboration, innovation, and sustainability at the heart of supplier relationships.

Our best-in-class digital platform enables enterprise organisations and their suppliers to manage every aspect of their relationship more effectively.

Whether it's discovering new revenue streams, developing innovative products and solutions, or taking joint action towards your sustainability targets, Vizibl helps to align your suppliers with your business goals to deliver mutual value.

Trusted by giants in pharmaceuticals, oil & gas, FMCG & communications, the Vizibl platform connects buyers and businesses with their suppliers, on every continent across the world.

Connect your extended ecosystem all in one collaborative platform, all Vizibl.



Speak with Vizibl today and learn how we can help you leverage your supplier relationships to meet your business goals.