



Engage internal &
external stakeholders



Collaborate from one
central location



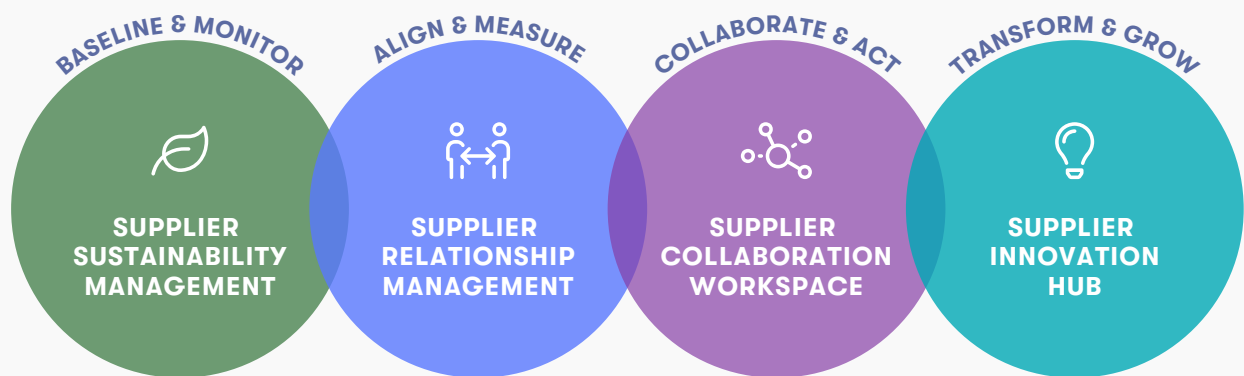
Prove the value of
your work



Supplier Collaboration Workspace

Develop collaborative supplier relationships
& become customer of choice

Achieve your most ambitious goals...



All on one platform, all Vizibl.

Build active, collaborative relationships

Vizibl brings Relationship Management, Collaboration Management, Sustainability Management, and Innovation Management together into one powerful platform, enabling enterprise organisations to manage every aspect of their relationships with suppliers and partners more effectively.

With strategic objectives and demonstrable outcomes linked end-to-end from the establishment of a relationship through to alignment, collaboration, innovation, and reporting, our best-in-class procurement platform underpins truly active relationships, allowing you to realise the full value locked in your supply chain.

Active collaborative relationships are the key marker of successful Supplier Collaboration and Innovation, providing a leading indicator of later success against your most ambitious goals.

Robust people and process governance, centralised data, and security architecture purpose-built for global enterprise ensure Vizibl lays the foundations for a successful Supplier Collaboration and Innovation programme, equipping your team with the tools they need to get the most out of your relationships – systematically, and at scale.

Vizibl

Why Supplier Collaboration?



Between widespread supply chain disruption, governmental and regulatory intervention, increased sustainability demands from consumers and investors alike, rapid technological advancement, and the constant pressure to find new efficiencies and generate perpetual growth, businesses are tasked with a growing list of challenges to overcome.

As these challenges continue to grow, many businesses are looking towards their supply base for answers to their most pressing needs. They are right to do so; engaging more effectively with supplier stakeholders has the potential to bring cost and quality improvements, in addition to providing a new source of the innovation required to introduce new products and services.

Suppliers also signal the route to improved sustainability performance, given the vast majority of an enterprise organisation's impact on land, water, natural resources, and emissions will sit in the upstream value chain.

Recognising this untapped value in their supply chains, many organisations have launched Supplier Collaboration programmes. Some strong partnerships have emerged, and small pockets of excellence exist in some forward-thinking enterprise companies.

Yet collaborations frequently derail due to a lack of systematic management. Without the processes, capability, and technology to collaborate strategically and at scale, procurement encounters friction in getting the most out of its relationships. This friction in the collaboration process undermines the benefits sought from Supplier Collaboration.

In order to deliver on the function's ever-expanding remit and harness Supplier Collaboration to deliver value to their businesses, procurement needs a workspace that supports the development of active, collaborative relationships.

This platform must be able to bring different lines of business together alongside suppliers to collaborate on projects, organise tasks and responsibilities, schedule events, assess sentiment, raise issues, discuss progress, and prove the value of their collaboration.



Build truly active relationships

Vizibl's Supplier Collaboration Workspace enables procurement to collaborate on the work that really makes a difference to their organisation's strategic goals – not only with suppliers but also with other internal lines of business.

With its Projects functionality, businesses can work with their extended ecosystem systematically. The purpose of a Project is open-ended and defined by the user, and could range from finding small operational efficiencies all the way to developing new products and services, or reducing scope 3 carbon footprint.

Vizibl's Projects are designed with governance and accountability in mind to minimise value leakage, and ensure that the value generated through collaboration can be proven.

Projects are time-bound and linked to the Strategic Objectives established in the Account Plan, allowing them to be automatically judged against the core KPIs of the relationship. The addition of custom stage gates, project status, and check-in functionality allow users to tightly manage and monitor the progress of projects in Vizibl.



Projects can also be assigned Value Trackers which allow you to more effectively target, forecast, and prove performance over time.

All Projects can be pulled into Vizibl's performance management functionality and contribute to the Relational and Transformational dimensions of performance. They can also be tagged using the flexible tagging structure that sits across the entire Vizibl platform.

The result is an ability to both roll up and to drill down, allowing as broad or as granular a view of project performance across the entire portfolio of collaborations in the workspace as is desired.

Collaborate from one centralised location

To support the day to day management of collaborative work, the Vizibl Supplier Collaboration Workspace provides one central hub for all discussions, documents, and tasks in the relationship, removing the siloed and offline ways of working which frequently hamper collaboration efforts.

With custom permissions on a user-by-user basis, documents and data are easily accessible to relevant stakeholders without sacrificing security over sensitive information.

To assess the health of supplier relationships, the Workspace offers 180 and 360 degree Survey functionality, allowing responses from both internal and external stakeholders. Surveys are linked to existing KPIs in Vizibl, allowing results to be automatically pulled into performance dashboards.

To ensure good governance, each Survey is constructed from a selection of templates which can only be modified by admins.

Once responses have been collected, Vizibl offers the ability to create easy one-click reports to summarise the findings, with an auto-generated gap percentage to judge



disparity between the two sides of the partnership.

In addition to Discussions, Documents, Tasks, and Surveys, Vizibl Workspace also includes Events and Digital QBR functionality, allowing users to implement a standardised method of running such events at both a local and global level. All data required to conduct these meetings sits in Vizibl, and the platform provides the ability to attach files and circulate resources as pre-reads.

These Events are also integrated with Vizibl's Tasks system, allowing you to assign preparatory or follow-up work to attendees.

Invitees will receive Vizibl event invites via email with the time, location, and further details of the meeting, and an event will automatically be created in their calendar agnostic of provider, including Outlook and Gmail.

Prove your progress & become customer of choice

Vizibl's Collaboration Workspace is designed to support the development of mutually beneficial "Customer of Choice" relationships with key strategic suppliers by providing the infrastructure and robust processes that support true collaboration.

By placing visibility and transparency at the heart of Supplier Collaboration, the Workspace allows both parties to quickly identify, address, and overcome any potential blockers to the relationship and its objectives.

Another way it achieves this is through its Issues functionality which provides fully configurable issue and impact management. Both sides of the relationship can log an Issue in Vizibl – specifying a name, a brief description, a customisable impact area (e.g. brand, compliance, etc.), and an urgency level in line with its status as critical, major or minor.

This two-way method of managing and tracking potential and actual issues bolsters Customer of Choice status by encouraging suppliers to raise issues that can be mutually managed and resolved, making both sides of the relationship proactive and accountable.



With Value Trackers, Vizibl enables both sides of the relationship to prove the value of their partnership. Value Trackers are standardised organisation-wide measures linked to your business' key strategic and operational goals which allow you to set success metrics, select measurement criteria (e.g. monetary, time, number), set forecasts, and populate with actual performance.

These Value Trackers can be viewed per project, per supplier, or as an aggregation of multiple projects or suppliers across different categories, geographies, OpCos, or custom tags.

By providing the ability to formally track and measure the value of the partnership, Vizibl helps procurement organisations prove the value of their collaborations – both to their chosen strategic partners, and to their own business.

Features



Launch time-bound, measurable Projects from one central location to formalise the collaboration process alongside internal and external stakeholders alike.



Assign Value Trackers to Projects to forecast and measure their progress against key performance indicators over time, proving the value of Supplier Collaboration.



Pull Projects into Dashboards in Vizibl and use fully flexible custom Tagging to segment data, giving you as broad or as granular a view of performance as desired.



Run 180 and 360 degree surveys to assess sentiment on both sides of the relationship, conduct gap analysis, and proactively make course corrections.



Assess overall relationship performance across three custom-configurable dimensions: operational, relational, and transformational.

Benefits



Find new time and resource efficiencies by collaborating on projects from one centralised workspace alongside internal and external stakeholders.



Ensure your work is making progress against your goals by linking all collaborations to the strategic, measurable objectives outlined for the relationship.



Move beyond operational work and pool your time and resources on strategic Projects that generate measurable value to your organisation.



Use Surveys to gain a transparent and reliable indicator of sentiment and relationship health to ensure your most valuable partnerships remain on track.



Drive alignment, accountability, and good governance with functionality that makes it clear who owns a project or task, when it's due, and what's expected of them.

About Vizibl

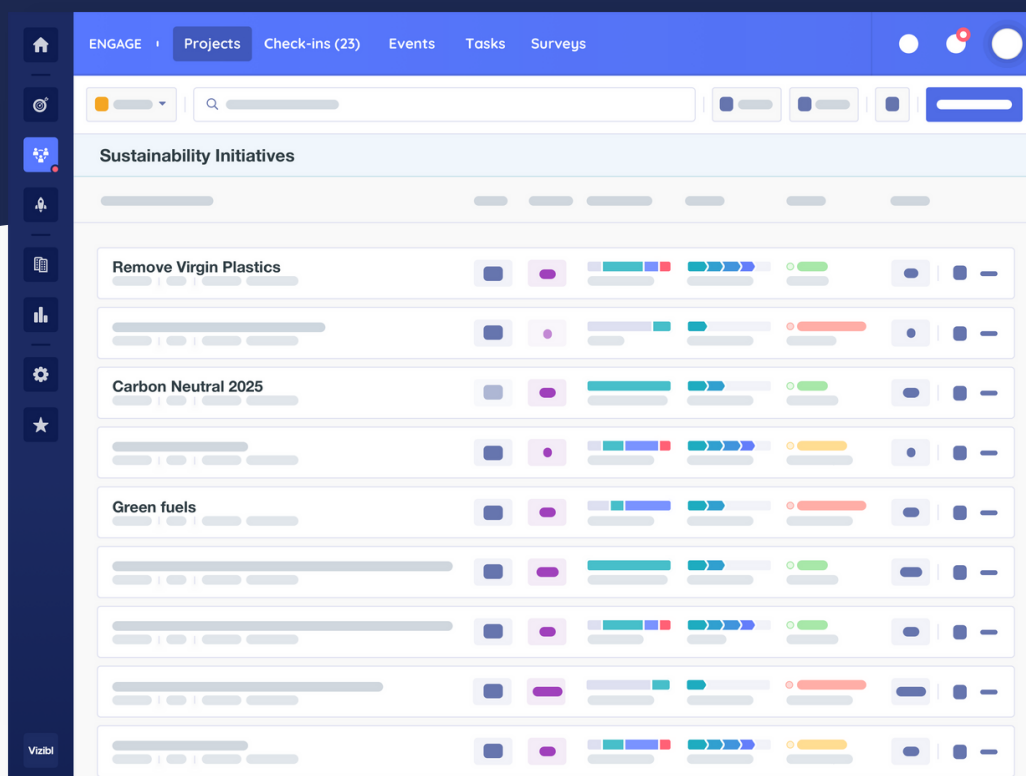
At Vizibl, we put collaboration, innovation, and sustainability at the heart of supplier relationships.

Our best-in-class digital platform enables enterprise organisations and their suppliers to manage every aspect of their relationship more effectively.

Whether it's discovering new revenue streams, developing innovative products and solutions, or taking joint action towards your sustainability targets, Vizibl helps to align your suppliers with your business goals to deliver mutual value.

Trusted by giants in pharmaceuticals, oil & gas, FMCG & communications, the Vizibl platform connects buyers and businesses with their suppliers, on every continent across the world.

Connect your extended ecosystem all in one collaborative platform, all Vizibl.



**Speak with Vizibl today and learn how we can help
you leverage your supplier ecosystem to
meet your business goals.**